



華潤燃氣控股有限公司  
China Resources Gas Group Limited

## CR GAS'S 2012 TURNOVER SOARED BY 45% TO HK\$19,591 MILLION, WITH NET PROFIT UP BY 38% TO HK\$1,651 MILLION

### Results Highlights:

- Turnover for 2012 rose by 45% to HK\$19,591 million
- Profit attributable to the Company's equity holders for 2012 increased by 38% to HK\$1,651 million
- Acquisition of 78 new city gas projects in 2012
- Gross gas sales volume increased by 28% to 9.3 billion m<sup>3</sup>
- Connected residential customers increased 34% to 14.03 million households

CRGAS achieved a turnover of HK\$19,591 million for the year ended 31 December 2012, representing a rise of 45 per cent year-on-year. Profit attributable to equity holders of the Company for the year under review increased by 38 per cent to HK\$1,651 million when compared with that of 2011. Basic earnings amounted to 82 HK cents per share (2011: 66 HK cents per share).

CRGAS's board of directors resolved to recommend the payment of a final dividend of 14 HK cents per share for the year ended 31 December 2012 (2011: 10 HK cents per share). Together with an interim dividend of 2 HK cents per share (2011 interim: 2 HK cents per share), the total dividends for the year 2012 will be 16 HK cents per share (2011: 12 HK cents per share).

During the year under review, the Group acquired the remaining 16 piped gas projects held by its parent company, CRGAS Holdings. The Group also acquired 62 other projects directly from the market. Driven by these strategic acquisitions, the Group saw a remarkable increase of 28 per cent in gas sales volume from 7,215 million m<sup>3</sup> to 9,268 million m<sup>3</sup>, while its gas connection fee rose by 48 per cent to HK\$4,050 million.

The city gas distribution operation recorded an overall gross profit margin of 30.7 per cent for 2012 when compared with 29.4 per cent for 2011. The gross profit margin of gas sales grew from 21.4 per cent in 2011 to 22.5 per cent, and the gross profit margin for connection fee income increased from 60.9 per cent to 62.4 per cent for 2012.

The continued economic growth and the rapid industrialization and urbanization in China have spiked the demand for energy in the country. Supported by national policies, the natural gas industry has seen a promising growth in the past few years. CR Gas has well positioned itself to tap into ( ) ( ) Gas.

During the year under review, the Group forged ahead with its on-going expansion strategy with the aim of becoming the market leader in the downstream city gas industry in the foreseeable future. In May, the Group acquired 100 per cent equity interests in AEI China Gas Ltd, which enabled the Group to further broaden its revenue base and expand market coverage. Later the year, the Group received the green light from the Ministry of Commerce of the PRC to the formation of a joint venture with Tianjin Gas Group Co., Ltd. The joint venture will provide an immediate access for the Group to Tianjin market and eventually the Greater Tianjin-Bohai Region.

In addition to acquisition, the Group also pursued the strategy of increasing its stakes in existing gas joint ventures to enhance results through increased revenue and profit contributions. The privatization and delisting of Zhengzhou China Resources Gas Co., Ltd. were completed in February 2012, and in November 2012, the Group raised its interest in Zhongshan Public Gas Co., Limited to 55 per cent.

After the inclusion in the FTSE China Index and FTSE Hong Kong Index in March 2012, CR Gas was selected to be included as a constituent of Hang Seng China-Affiliated Corporations Index (HSCCI) in June 2012. The Group was also awarded high investment grade ratings of Baa1 and B . , .

The inclusion in these important benchmark indices and high investment grade ratings not only affirm our strategies and performances, but also serve n the Group. Looking ahead, we will continue to sharpen our competitive edge, diligently identify opportunities for business expansion through organic and external growth to consolidate our leading market presence in the downstream city gas distribution bu ( )

The Group currently operates 152 city gas projects in 20 provinces including 11 provincial capitals and 3 direct administrative municipalities and 57 prefecture-level cities in the PRC with annualised gross gas sales volume of some 10 billion m<sup>3</sup>.

## **About CR Gas**

CR Gas is principally engaged in downstream city gas distribution business including piped natural gas distribution and natural gas filling stations operation. Its operations are strategically located in areas of China which are economically more developed and densely populated and areas with rich reserves of natural gas. CR Gas aspires to become a respected market leader in downstream city gas distribution business in China.

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(Attached please find CR Gas s audited consolidated statement of comprehensive income for the year ended 31 December 2012)

**CHINA RESOURCES GAS GROUP LIMITED**  
**(Stock code: 1193)**  
**Audited Consolidated Statement of Comprehensive Income**  
**For the Year Ended 31 December 2012**

For the Year ended 31 December 2012

	2012 HK\$'000	2011 , , , , Before restatement	% increase
Turnover	<b>19,590,613</b>	13,506,632	45%
Cost of sales	<b>(13,571,704)</b>	(9,534,172)	42%
Gross profit	<b>6,018,909</b>	3,972,460	52%
Other income	<b>572,784</b>	447,703	28%
Selling and distribution expenses	<b>(1,522,478)</b>	(1,083,752)	40%
Administrative expenses	<b>(2,058,257)</b>	(1,229,354)	67%
Profit from operation	<b>3,010,958</b>	2,107,057	43%
Finance costs	<b>(333,798)</b>	(76,809)	335%
Share of results of associates	<b>125,369</b>	117,454	7%
Profit before taxation	<b>2,802,529</b>	2,147,702	30%
Taxation	<b>(767,824)</b>	(551,294)	39%
Profit for the Year	<b>2,034,705</b>	1,596,408	27%
Attributable to			
Owners of the Company	<b>1,650,964</b>	1,200,473	38%
Non-controlling interests	<b>383,741</b>	395,935	(3%)
	<b>2,034,705</b>	1,596,408	27%
Dividend per share	<b>HK cents</b>	HK cents	